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Product Lifecycle Management

Overview

Product Lifecycle Management (PLM) is a web-based tool that maximizes overall efficiency by improving development lead times with effective collaboration between internal departments and external partners. This application allows apparel retailers and wholesalers to streamline the entire pre-production process on a global scale from initial design to sample tracking, and manage the progress of the style throughout its entire lifecycle. All data is entered and consolidated in a central database that is completely integrated with workflow management and alerts to monitor progress across departments.

Features

- Secure access to information via web browser
- Change notification via emails
- Single point of data entry
- Raw material management (roll/dye lot)
- Standard points of measure and graded measurements
- Export tech pack via PDF
- Integrate images to Adobe Illustrator or PhotoShop
- Event tracking and calendar management
- Manage RFQ process

Effective Tracking & Communication

Management has increased visibility into the merchandising process, with exception-based reporting and dashboard features that enables a more proactive approach and an immediate response to market shifts. Assigning tasks, establishing timeframes, system monitoring of completions, and knowing when changes are made and by whom, allows design issues to be easily tracked, summarized and resolved with automatic notifications alerting the appropriate department.

Product Development Management (PDM)

Designers, merchandisers, and product managers can view the status and make modifications as necessary without losing any of the stored data. Re-usable libraries including images, colors, hangtags/labels, fabric, trim packages, cost templates, BOM, and models/silhouettes saves time in style creation.

Technical Specification Management

In one easy step, quickly create technical specification packages, a detailed information sheet containing all the critical details such as color, stitch detail, standardized points of measure and grading. Unlimited artwork, sketches or photos can be attached and Adobe Photoshop or Illustrator can be launched directly from application to make necessary revisions. Track, update or modify technical specifications with automatic email notifications.

Request For Quotation (RFQ)

View completed styles ready for quotation. Send electronically to multiple factories. Compare costs, approve quotes and communicate via vendor web portal.

Sample Tracking

Keep apprised of sample process and track all approvals with access to comments and details. Ability to create various costing scenarios based on manufacturing country.

Benefits

- Reduce time-to-market from concept to consumer
- Increase staff productivity and efficiency
- Easy to use with up-to-date information
- Reduce development costs
- Facilitate design process
- Eliminate versioning errors and redundancy
- Improve overall business processes across supply chain
- Enhance communication across internal departments
- Collaborate easily with vendors

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Global Sourcing

Overview

Global Sourcing functions put technology to work so you can cost-effectively source goods worldwide. All traffic, in transit and costing details are carefully tracked so you know what was shipped, where the goods are, and what the estimated versus actual cost is. Online inquiries and reports provide a complete cost history for each item and a track record for each vendor so you can negotiate more effectively. Demand from multiple channels can be automatically rolled up into a grand total, giving buyers better numbers to make sure they get the best price.

Features

- Creates POs with packaging instructions and attaches product specifications that can be electronically sent to suppliers.
- Provides information about the status of POs and shipments in online inquiries.
- Creates commercial invoices for drop ship orders anywhere in the world.
- Allows shipments to be received in multiple warehouses.
- Provides PO generation either manually or automatically with suggested buy functionality.

Shipment Management

The Global Sourcing module allows you to group styles that are shipped together. By tracking shipments, you can consolidate information for multiple styles from multiple purchase orders. Information tracked by shipment includes departure, arrival, and in warehouse dates. If the dates for a shipment change you can update the information once for the shipment instead of for each affected purchase order (PO).

If you run a customer service inquiry on an order that is in a late shipment, you will see the revised shipment date and know that the order is late. Once you know that the shipment is on the way, you can allocate the goods for priority orders.

Traffic Handling

Traffic inquiries and reports are designed to be as flexible as possible by providing deparure and arrival dates as well as quantities in transit and partial shipments. You can search for a shipment by using many criteria including style code, vendor, division, ETD, ETA, in warehouse date, and season. The letter of credit can be linked to each purchase order lines.

Vendor Follow-up and Analysis

Use follow up reports and inquiries to find open order information and analyze past sales, receipts, and damages for each vendor.

Inventory Availability

Knowing what to buy and when to buy it is what puts you ahead of your competition. Inventory availability inquiries and reports give you all the information you need to analyze your inventory position to make the best buying decisions.

Benefits

- Visibility to management reports such as comparing your estimates to actual costing
- Stay on top of your vendors with the ability to rate them using Vendor Scorecard with a customized rating system depending on set parameters, and ensure they meet your Vendor Compliance certifications.
- Leverage buying power by consolidating demand from multiple channels into one rolled-up total.

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Production Planning & Control

Overview

Production Planning & Control provides visibility into contractor and factory operations by tracking work in progress, raw material requirements, and finished good deliveries. By monitoring production from start to finish you always have the accurate up-to-date information you need to do a proper cost analysis and make better buying decisions. The system tells you what is needed, when it is needed, and when finished goods will be delivered so you can achieve a just-in-time inventory position. By tracking consumption and keeping a contractor history record, you can evaluate performance and improve efficiency.

Features

- Determine inventory position at a glance
- Accounts for RM and operational factors in costing
- Each style can have several versions of BOMs
- Uses latest approved BOM version on cutting ticket
- RMs can be added or subtracted from cutting ticket
- Provides dye lot control
- Links customer orders to cutting tickets
- Provides cost analysis
- Determines fabric requirements
- Tracks WIP

Bill of Materials

A comprehensive, integrated bill of materials is the foundation of the production module. A bill of materials can be created for a model, and then used as a template for multiple style bills of materials. The style bill of materials serves as both a costing tool and a means of calculating raw material requirements.

Costs on a bill of materials are broken down into raw material costs and labor costs. The bill of materials gives you the option to automatically update finished goods costs for all completed cost sheets. You can then build wholesale and retail prices based on markup. The correct price for each finished style is then used throughout the system from order entry to invoicing.

Cutting Ticket Tracking

The production module allows you to track a cutting ticket as it moves from contractor to contractor or through operations, following all production stages. Inquiries show the status of the cutting ticket and the quantities expected with estimated delivery dates.

All stages of production can be modified as necessary to keep the information accurate and up to date. Production status is linked to customer service inquiries so you can confidently give customers accurate information about product availability.

Raw Material Purchasing

Raw material purchase orders handle multiple currencies and countries, as well as multiple units of measure. POs can be automatically emailed to the vendor, saving time. Reports and inquiries show the status and expected time of departure and arrival for each PO.

Overseas vendor POs can be combined into shipments, making costing and trafficking easier and more precise. POs can be linked to letters of credit.

Benefits

- Better visibility of material inventory
- Increased overall management of raw materials, roll inventory, and costings
- Contractor management permits business to flexibly manage contractor exposure
- Costing management provides variance management
- RF inventory scanning

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Costing

Overview

The Costing function allows you to do a proper inventory valuation and accurately determine gross profit by capturing all the factors that affect the actual cost of each style. By analyzing variances between estimated costs and actual costs you can precisely determine the true profitability of each style in a timely fashion. The system tracks and breaks down the costs associated with imported goods including currency exchange rates, duty, brokerage fees, freight charges, bank charges, and other related charges. The average cost and last cost of each style is automatically updated and available through online inquiries and reports.

Pro-Rate Shipment Costs

When final invoices are posted, the costing system automatically breaks down all shared elements of the cost to each style in a shipment. The actual cost of each item is instantly updated so inventory valuation is always up to date and accurate.

Track Variances

When the vendor's invoice doesn't match the cost on the purchase order, you can drill down to each item and reconcile the discrepancies.

By comparing estimated costs and actual costs, the true profitability of each style can be determined.

Features

- Automatically updates costs as soon as merchandise, freight, duty, and other invoices are posted
- Interfaces to leading financial packages and spreadsheet software
- Provides multiple costs based on ship-to destinations for companies with warehouses in more than one country
- Determines a true landed cost for each item
- Analyze discrepancies between estimated and actual costs

Benefits

- Automatically pro-rates common costs such as freight, brokerage fees, and bank charges to all styles in a shipment based on value, weight, or another predetermined factor
- Automatically updates actual costs with each shipment received based on standard accounting methods such as FIFO and weighted average
- Tracks the actual cost per style per shipment
- Uses standard HTS codes to classify styles
- Handles multi-currency invoices
- Includes additional non-vendor costs such as hangers and hang tags
- Provides the actual and last reception costs for each style in an inventory summary inquiry

Key Reports & Inquiries

- Actual Costing Inquiry
- Cost Variance Report
- Daily Gross Profit Report
- Incoming Shipment Report
- Incomplete Cost Sheet Report
- Cost Sheet History Inquiry
  - by Style
  - by Shipment

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Critical Path Management

Overview

Tightly integrated with the rest of the system, Critical Path Management (CPM) is a collaborative workflow tool used to automate business processes by defining key tasks and dependencies, assigning user responsibility and identifying timeframes.

Workflow Management & Task Tracking

CPM is used for workflow management throughout the entire lifecycle of the style from preliminary design to finished good through the entire pre-production development process.

A centralized task-tracking tool used to determine the duration of a project. It enables you to track the chain of tasks to ensure that your project at hand is done efficiently and on schedule. Knowing the critical path provides useful metrics that allows you to shorten or control a project's schedule by focusing on those tasks which directly affect the project's completion. This is done by establishing "most likely" time estimates for individual tasks and its users, such as templates based on product manufacturing zones.

This allows companies to define key tasks, task dependencies, and milestones related to the pre-production and development of finished goods. Tasks are assigned to users. Each task is given a duration, and the entire production is estimated based on each task's duration. They are date-driven and can be calculated forwards (from start date) or backwards (in warehouse date). If a task is late, a manual override can be done to re-forecast total timeframe.

Alerts & Exception Reporting

Notification of business exceptions with built-in configurable alerts so that when tasks are late, alerts are sent electronically to a recipient based on pre-defined rules, which helps in the overall decision-making process, and reduces potential delays and costs.

Supports the complete product lifecycle from conception to in-DC, by tracking critical metrics, permitting management to track and focus on the critical milestones in production, analyzing gaps, and assessing productivity.

Flexible and robust inquiry screen for managers to monitor and update critical paths. Used to perform tasks, forecast dates, view statuses, link to other screens, and complete tasks. By identifying and tracking these key metrics, managers will have useful insight into reducing lead time, improving quality, and reducing cost.

Features

- Customized individual calendar dashboard
- Complete workflow history & audit trail
- Time and action calendars
- Exception-based reporting
- Mass maintenance capability
- Inquiry screens are customizable per user
- Automatic emails based on user-defined criteria
- Task dependencies used for milestones

Benefits

- Reduce potential delays and costs associated with supply chain.
- Increase visibility into design/production process.
- Identify lags with exception-based reporting capabilities.
- Improve employee accountability and performance with key task identifiers.
- Boost internal collaboration between departments with clear tasks and timeframes in one centralized location.

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Alerts

Overview

The Alert system allows you to pre-define criteria to automatically notify managers and users within the community of important information so they can immediately take the appropriate action. When the system detects a specific change, it sends an e-mail or generates a report. Automating the monitoring process means you don't have to spend time running reports looking for exceptions, and critical events that require action won't fall through the cracks.

Features

- Proactive versus reactive approach to help stay on top of the business and make informed decisions
- Automatically sends e-mail notification to designated recipients through Microsoft® Exchange
- Allows you to define minimum and maximum thresholds that will trigger a notification
- Monitors amendments, changes to specifications can be e-mailed to vendors and sourcing managers
- Sends notifications if certain events did or did not happen

Powerful Monitoring

The system database is full of valuable information. Staying on top of the changes and watching deadlines can be an overwhelming task. Automate the monitoring process by defining which information is critical to your business, and allowing the system to routinely check for that information.

The Alert Process:

System Log		Alerts		Publish
The system has a record of all changes and events	Compare log to events	Change notifications Threshold events	Publish alerts	Email Fax Create report

Examples of Alerts

- Orders in trouble (won't meet customer cancel date)
- Gross profit below a certain percentage
- Credit limit overrun
- Goods not received
- Negative inventory
- Modification to a purchase order that has already been sent to the vendor
- Pre-production sample has been refused
- An available to sell inventory of a given style is at a decision level
- A customer credit situation has deteriorated
- PO ETA date has changed

Benefits

- Define proactive alerts which provides the business with potential options to resolve the issue before it happens
- Identify potential areas of risk before they become problematic
- Automatic notification based on user-defined criteria and specified parameters
- Company-wide visibility

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Warehouse Management

Overview

The Warehouse Management functions simplify the maintenance of reliable inventory. Accurate inventory availability data allows you to effectively balance supply and demand factors in order to minimize stock outs and maximize sell through. Bar code scanners and pick management eliminate picking errors and make all warehousing and distribution processes more efficient. By interfacing to popular freight systems you can automate the creation of manifests, obtain proper in transit and tracking information, and facilitate the invoicing process.channels can be automatically rolled up into a grand total, giving buyers better numbers to make sure they get the best price.

Bar Coding Advantages

Efficiency and accuracy are the two main benefits of bar coding. Every item, either raw material, finished good, and/or prepack is bar coded and scanned with a wireless scanner when received. After the goods are put on the shelf the location is recorded so the system knows where everything is. Before shipping, each item on an order is scanned against the picking slip thereby eliminating picking errors.

If goods are transferred, the bar code is scanned and the new location is entered. Once complete, the system will automatically record the transfer.

Features

- Online inquiries with the latest inventory availability information
- Transfers and adjusts inventory as needed, keeping full audit trails
- Style look-up capability with scanners
- Checks customer credit status before picking
- Pick confirmation
- Interfaces to popular freight systems such as UPS, Malvern, Evcor and Scancode
- Recommends logical picking route

Monitoring Supply and Demand

Knowing what is on the shelf is not enough. You need to know how much is about to come in and how many orders are waiting to ship out. The Warehouse Management functions keep track of all transactions that affect inventory:

- Receiving from suppliers/contractors
- Fast invoicing
- Warehouse transfers
- Physical inventory updates
- Adjustments
- Customer returns
- Raw material management (roll/dye lot control)

Benefits

- Helps eliminate picking errors and speed up physical counts with the use of bar coding and scanning
- Immediate access and up-to-date information at your fingertips with online inquiries to check the latest inventory and provide color and size breakdown details as necessary

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Customer Service

Overview

The Customer Service function consolidates all information concerning customers and presents it in an easy-to-use display so you can quickly find the information you need. The latest inventory availability data, customer order status, and customer history information is at your fingertips so you can answer customer questions confidently and efficiently.

Features

- Stores shipment tracking number so you can link directly to the carrier's website to look up shipment status
- Provides quick access to the latest inventory availability status
- Provides two methods to automatically calculate customer pricing: retail markup and wholesale pricing
- Keeps an online follow-up notepad with important customer information
- EDI orders

Order Inquiry

Inquire on the status of a customer order and/or the style, season, division, and EDI transmission number. Orders can be searched by customer PO number, ship date, cancel date, style, and many other criteria. The inquiry displays the order status: held for credit, allocated, picked, shipped, or canceled.

Inventory Inquiry

Customer service personnel can easily answer stock availability questions by using the online Inventory inquiry. The Inventory inquiry provides a summary of inventory availability and allows a closer look at details such as the inventory ledger, purchase order details, and outstanding orders. The inquiry shows what is on hand, incoming, on outstanding orders, and left to sell. Outstanding orders are broken down into credit approved and on credit hold.

Invoice Inquiry

The Invoice inquiry allows you to view any invoice on screen, eliminating the need to keep hard copy files. All pertinent information is displayed: invoice date, carrier, terms of sale, sales representative, styles, colors, sizes, shipping charges, taxes, and additional data as necessary.

Mass Order Maintenance

Identical field value changes can be updated in already created multiple POs (such as purchasing group or material group), all at once instead of editing each PO one by one.

Return Authorizations

The Return Authorization (RA) function allows you to track returns from the time they are called in to the moment they are received. An RA number is automatically assigned to the return, so you can look up the status of each request to see if it has been received, verified, and credited.

Benefits

- Automatically checks customer credit at order entry, and provides quick access to customer accounts receivable position
- Save time by maintaining multiple orders through the mass order maintenance function
- Emails order acknowledgements directly to the customers
- Handles multiple ship-to orders

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Allocation

Features

- Can allocate on PO, in transit or inventory
- Uses pre-defined criteria to make decisions about which goods to give to which customers
- Automatically updates customer order status
- Sets aside a certain percentage of goods to keep on hand for replenishment orders
- Ensures that coordinates are allocated together

Overview

The Allocation function automates the process of matching goods to orders, and ensures that your top customers receive their orders without delay. By setting up rules and criteria, the system can generate suggested allocation scenarios, giving you final say over priorities. Allocation saves hours of manually planning scenarios and physically segregating goods.

Plan Ahead

Orders can be allocated to POs prior to goods being in transit. By starting to run scenarios and planning for allocation when goods are in transit, you will know where they need to be shipped the minute they are received.

Automatic allocation lets the system match goods to orders. Alerts notify you of any short orders.

Manual allocation lets you select specific orders and goods to ship.

Flexible Rules

Set the rules you want to use to determine who should receive the goods: by customer priority, credit rating, gross profit, first in/first out, earliest cancel date, and more. The system follows the rules you set, and allows you to make changes after the automatic allocation is done.

Instead of physically placing goods on a rack marked for a particular customer, you can use the different levels of allocation to "hold" the goods in the system:

- Soft allocation will allow the goods to be moved to a higher priority customer.

- Hard allocation will not allow the goods to be moved without manual intervention - as if the goods were under lock and key.

Benefits

- Allocation runs behind the scene using flexible scenarios
- Allocation online tool; order status, inventory, PO status - allows you to override and update online
- Allows you to specify a minimum order and line quantity to avoid excessive freight charges when shipping long distances

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Invoicing & Accounts Receivable

Overview

The Invoicing and Accounts Receivable modules enable you to effectively manage your cash position and customer credit. The system automatically checks customer credit before producing or shipping goods, and alerts you of any credit problem customers.

Invoicing

Create invoices based on a picking slip without having to re-enter the order information. Inquire on an invoice and view all the pertinent information, including invoice date, carrier, terms of sale, sales representative, styles, colors, sizes, shipping charges, taxes, among others.

Open Item Inquiry

The Open Item Inquiry presents all your customers' open items including invoices, credit notes, claims, and on-account payments with all relevant details displayed.

Customer Dynamics Inquiry

The Customer Dynamics Inquiry provides the information needed to analyze each customer's current credit position. Factors that are considered include the last two years of payment history, current receivables, claims, outstanding orders, postdated checks, and last payment date.

Account Analysis

Proving how you calculated a customer's account balance used to require hours of paperwork. With the automatic account analysis tools, all invoices, credits, claims, and payments are on line and at your disposal. The Customer Ledger Inquiry shows every transaction complete with details such as date, amount and remarks.

You can use the View Invoice Inquiry to drill down on each invoice line item to see exactly what was included: style code, freight charge, tax, etc.

The Payment/Check History Inquiry shows which invoices were paid with each check. If an invoice was partially paid, you can see which checks were applied against it.

Follow-up Notepad

All customer communication is recorded in an online calendar that can be printed and showing a history.

Features

- Automatic collection letters using mail merge
- Define your own credit criteria with parmeter-driven hold codes, credit limits, and term codes
- Applies cash in full, partially, or on account
- Applies system-calculated prompt payment discounts on receipt of cash
- Prints detailed and sumamrized aged trial balances (ATBs) by country, currency, or sales rep
- Makes it easy to track and apply postdated checks

Benefits

- Supports any currency and multiple banks
- Prints deposit slips
- Manages the processing of chargebacks

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Electronic Data Interchange (EDI)

Overview

The Momentis EDI module allows you to work more efficiently with your clients. As EDI has become widespread, especially amongst mass merchandisers, the use of EDI is no longer an option if you want to work with these trading partners.

Support & Service

In conjunction with an EDI translator patner, we offer complete service and support by setting up and maintaining VICS and ANSI standard versions for required documents.

Improve Customer Service

The quick transfer of business documents and decrease in errors allow you to do business faster and more efficiently. EDI can help cut time from the order fulfillment cycle by introlducing fewer errors, thereby speeding up the transfer of information and order processing, and facilitating a just-in-time inventory position.

Vendor Compliance

Customers are demanding an ever-increasing level of EDI processing from their suppliers in order to leverage their own investments in EDI. Vendors who are able to handle the most recent innovations in EDI are at an advantage.

Features

- Works with the value-added network (VAN) of your choice
- Works with EDI service bureaus
- Cross-references a wide variety of customer style/SKU combinations: many to one, one to many, one to one
- Traces all transactions using detailed audit trails and edit lists
- Scans products and labels for greater packing accuracy
- Automatically packs large orders at the case level to maximize efficiency

Transaction Sets

753 - Routing Request

754 - Routing Request Reply

810 - invoice (factor and retailer)

831 - batch summary (when sending an 810 to a bank factor)

832 - UPC catalog

850 - purchase order

852 - product activity

855 - reverse PO

856 - ASN

860 - PO change

UCC128 - label

Benefits

- Saves money

The cost of processing paper orders is high compared to a properly implemented EDI program.

- Saves time

EDI also saves time over paper processing since the transfer of information from computer to computer is automated. There is no need to re-key data with EDI. The chance for error drops because of the lack of data entry.

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Sales Force Connect

Features

- Online/offline version available
- Provides online product catalog (printable if required)
- Provides style details including images
- Provides order confirmation printouts
- Allows sales reps to follow up on order status online. Order status is updated instantly as soon as an order is shipped
- Provides customer credit information
- Provides inventory availability

Overview

Sales Force Connect makes information available to your sales force quickly and easily. A specialized Windows client application gives all of your sales representatives online access to up-to-the-minute customer information, order entry and inquiry capabilities, inventory availability, and the latest product offerings. All they need is a laptop/PC, a web browser, and an Internet connection (for online version).

Always Prepared

Before meeting a client, each sales representative can log in and prepare to effectively promote the product line, sell goods that are available to promise, capitalize on the customer's past purchases, and check the latest status of customer orders.

Online Catalog

By making your product catalog available online, you eliminate the cost, delays, and obsolete information caused by traditional printed catalogs. As soon as the line plan is ready, the sales reps can log on and see the collection. Style selection and pricing can be tailored for each sales rep's customers.

More Independence

By allowing your sales force to place orders and follow up on their customers' orders on a remote device, they can work independently and not rely on customer support personnel. Data entry errors are reduced since the orders are no longer faxed or phoned in. All orders go directly into the main system without delay, so your reps can immediately view the status of their updated bookings.

Each sales rep has a unique login ID and password, making sure that they only see their own customer data and sales figures.

Sample Reports

- Sales & Booking Reports by Sales Rep

Benefits

- Reduce reliance on customer support by providing online access to order entry and inventory availability, streamlining the process and eliminating redundant data entry
- Decrease paper trails and save overhead costs on internal resources and manual processes as everything can now be done electronically
- Immediately provide customer with order confirmation printout at time of order

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Vendor Connect

Features

- Provide electronic access to spec packages including images, packaging instructions, labeling, and costing information in one complete document
- Partners can access RFQ and reply to quotes online
- As partners update their tasks online, calendar is updated
- Head office can view all RFQ submissions in one central repository
- Shipping label creation

Overview

Vendor Connect saves time and improves business-to-business communication by giving your vendors and agents online access to the information they need. With just an Internet connection and a web browser, vendors/suppliers and agents on a secure site can view and update requests for quotations, view costing packages, view technical specs, view orders, request changes, enter size and fit information and comments, enter raw material receivings for raw material liability, enter packing information to create ASNs, and update production status (critical path) online.

Request for Quotation (RFQ)

Each request for quotation can be broken down by operation, and you can send a costing package that provides the details the vendor needs to make an accurate quotation. Each vendor can then view the request for quotation, style details, and costing package online.

After the vendors have entered their requests for quotations, you can view the results in the main system, comparing the quotes from each vendor/agent to make the best selection.

All the information is up-to-date, allowing vendors and agents the ability to request changes and update status of shipments with access to style information, modify orders and track production status.

Critical Path Management

Reduce lead time by giving vendors and agents online access to orders and style information. All change requests, approvals, and changes are done online, making sure that all parties are using the latest revisions, and everyone knows what has changed.

Vendors and agents have unique user IDs and passwords, giving them online access to their orders, instructions, and style specifications.

You can request that vendors update the order status in as much detail as you need. By defining production stages for each style, you can watch the PO pass through cut, sew, finish, and as many stages as necessary to properly track your orders. Vendors update their own orders online, making the latest status available to everyone immediately.

All information is kept in one central repository that all partners can login to which is tightly integrated to our CPM module with automatic email notifications to designated recipients to reflect any changes.

Benefits

- Provide your vendors with their own Momentis web portal
- Reduce lead time and improve visibility & control of the design process and pre-production development
- Access complete vendor product data information with only an Internet connection

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Franchisee Connect

Overview

Features

• Franchisees have the ability to modify or delete users and change logins within their organization

• Displays style details including images

• Provides the product catalog online, and ability to print if necessary

• Allows franchisee to place orders online

• Allows franchisees to run reports and inquiries online

• Allows franchisees to enter retail markup percentages for pricing in local currency

Franchisee Connect improves business-to-business communication by allowing your franchisees to enter orders directly through this web portal. Franchisees can browse an online catalog, check product descriptions, pictures, and links to additional comments. Each franchisee has a unique login and password, making sure that they only see their own pricing and available styles in the language of their choice with a customizable welcome page. Once an order is placed it will be processed through the Momentis Fashion System™. The franshisee will then receive an email confirmation and can follow-up on their orders online. Momentis Franchisee Connect serves as a gateway for your franchisees, sales representatives and administrators to access information from the Momentis system with an Internet connection.

Customer Service

With one single login, franchisees have the ability to place and check on the status of orders, including shipment dates, A/R status, and inventory levels. Franchisees have access to an up-to-date online catalog 24 hours a day with current information where they can place and follow-up on orders. For example, franchisees can run inquiries online. By allowing the system to create orders, the entire process becomes quicker and helps eliminates data entry errors.

Online Catalog

The selection and pricing of styles can be tailored for each customer, and any corrections or changes to the catalog are posted immediately. Franchisees can print the online catalog if necessary.

Extensive Search

Offer search capabilities to your franchisees to enable them to find the exact product they need and to your administrators to generate the appropriate inquiries to analyze the sales information.

Inquiries

Administrators have the ability to generate and run various inquiries to track the progress of orders. Also provides them with access to orders, shipping information, receivables, and more. This can be done using a range of order numbers, order dates, customers, or style searches. Order and Inventory Status are examples of key inquiries.

Order Creation

Orders can be saved and once approved the orders are uploaded to the main Momentis application as sales orders. At this time the system generates an automatic confirmation via email that the order has been placed.

Based on information supplied by Head Office, the application can auto-create orders for the franchisee for their review and approval.